



## **JOB DESCRIPTION**

### **Medical Science Liaison (MSL) – Gulf Cooperation Council (GCC)**

Emmaus Medical, Inc. is a biopharmaceutical company, located in Torrance, CA (Los Angeles County), engaged in the discovery, development and commercialization of innovative treatments and therapies primarily for rare and orphan diseases. We are initially focusing our product development and commercialization efforts in Sickle Cell Disease, an inherited genetic disorder. Our mission is to improve the lives of people in need.

#### **POSITION SUMMARY:**

The Medical Science Liaison is a field-based medical professional, based in Dubai and responsible for the GCC region (excluding Saudi Arabia), with deep content knowledge about specific disease states, Emmaus Medical and competitor compounds and current issues in the therapeutic areas they represent. MSLs recognize and communicate feedback and insights of strategic importance from their interactions with scientific experts, to better inform Emmaus Medical's strategic direction for research. By facilitating scientific exchange between industry and the scientific community, MSLs have the opportunity to shape the future of healthcare by providing needed information that addresses important clinical and scientific questions.

#### **KEY TASKS AND RESPONSIBILITIES:**

- Provide high quality, balanced and scientific Medical Information to both internal and external customers on request and in a timely manner
- Set up KOLs database in responsible region and conduct regular medical communication.
- Deliver best in class, scientific, educational meetings executed in accordance with Emmaus Medical and local regulatory and legal frameworks
- Design and conduct disease management program according to timeline and with good quality.
- Lead and develop regional level medical strategy in the designated therapeutic area
- Maintains an up to date and high level knowledge of the therapy area and Emmaus Medical products
- Attend appropriate scientific congresses to stay abreast of developments and to support Regional and National KOL activities
- Provides Medical guidance and governance for all Emmaus Medical therapeutic areas in the GCC
- Acquires a broad understanding of local and national protocols of clinical practice in GCC region
- Supports national KOL advocacy through provision of scientific and clinical information
- Works in a collaborative manner with cross-functional colleagues to ensure a Key Account Management approach
- Set up and support real world data program and/or ongoing clinical trials led by Emmaus Medical.
- Perform other duties as assigned

## **SKILLS AND REQUIREMENTS:**

- Strong inter-personal relationship building skills/collaboration and teamwork.
- Knowledge of specialty Hematology and Oncology market in GCC region.
- Demonstrable ability to engage with customers using multi-channel approaches and platforms
- Highly analytical with the ability to give attention to detail and critically analyses complex data
- Excellent organizational and planning skills.
- Possess an excellent interpersonal, verbal, and written communication skills.
- Ability to research scientific literature, and write reports, papers and research protocols.

## **MINIMUM REQUIREMENTS:**

- Bachelor's degree or above in Medicine, Pharmacy. Minimum five years of clinical and hematology or rare disease background preferred.
- Excellent communication skills including proficiency in verbal and written English and Arabic languages are mandatory. French is a plus.
- Experience in other affiliate medical functions (e.g., Medical Affairs, Clinical Operations, Medical Information) or global clinical product development is considered advantageous.
- Proficiency in Microsoft Word, Power Point and Excel.
- Ability to travel up to 75% required, including overnight travel for meetings and other travel as required by territory.

## **COMPLEXITY OF WORK:**

Requires good verbal and written communication skills, tact, accuracy, and the ability to prioritize work and work well under extreme pressure. Ability to work independently and interface with various levels of administration and management. Must maintain all levels of confidentiality and have a professional, positive attitude towards the job.

## **SUPERVISION OF OTHERS:**

No.

## **RESPONSIBILITY FOR CONFIDENTIAL INFORMATION:**

The majority of information processed by the MSL is extremely confidential and requires utmost discretion in handling. In addition, the MSL is often referred sensitive requests for information, which may involve other office staff. The MSL is required to keep this information confidential and not discuss it with the other staff members in the office.

## **UNUSUAL JOB REQUIREMENTS:**

May be required to perform other duties as appropriate to the needs of Emmaus Medical that are not listed and in addition to this job description.